

Your Voice In Government

NYSADA is the only statewide organization representing the legislative and regulatory interests of nearly 1,200 franchised new vehicle dealers.

Located directly across the street from the New York State Capitol, NYSADA diligently advocates for the interests and concerns of its members to the state's leaders on a continual basis. In fact, NYSADA hosts one of the legislative session's largest and most highly regarded receptions for state leaders and regulators.

NYSADA provides ongoing active support through our Political Action Committee for elected officials that understand and are sympathetic to the needs of new car and truck dealers. This includes continually lobbying for your interests in the Senate, Assembly, and regulatory bodies of New York State. NYSADA monitored nearly 500 legislative bills in 2004, of which many required specialized lobbyist interaction.

Throughout 2004, NYSADA continued its vigorous efforts to secure passage of "Vicarious Liability" reform. This hotly disputed issue has continued to face entrenched opposition in the State Assembly. The State Senate once again passed reform legislation, and the Governor has thrown his weight behind the reform effort. Due to NYSADA's vigorous efforts, the Assembly has begun to respond to the pressure. By the close of the legislative session, the Assembly was looking for a solution. NYSADA's unflagging determination will continue until meaningful reform is enacted into law.

The upcoming 2005 legislative session will present a number of important issues in addition to vicarious liability reform. NYSADA will face continued challenges as the Attorney General seeks to restrict the dealer reserve. NYSADA will continue to protect the interests of franchised dealers, whether the issue is protection of the Dealer Franchise Law, CO₂ legislation, or creation of a Motor Vehicle Review Board to hear dealer/manufacturer disputes.

NYSADA will also continue to advocate our dealer concerns to the state agencies through our committees which meet periodically with the Department's of: Motor Vehicles, Taxation, Transportation, Banking, Insurance, Labor, Environmental Conservation and the Attorney General's Office.

NYSADA is committed to continually advancing and protecting the interests of each and every franchised new vehicle dealer regarding all issues affecting your business.

NYSADA Membership Services

NYSADA **Mission Statement**

To be the foremost Automotive Trade Association in the country – to be the best partner to our members, metro associations and community;

To protect and advance the public, government and industry relations interests of franchised new car and truck dealers;

To provide accurate and authoritative advice on statutory, regulatory and legislative matters affecting the interests of our members;

To maintain and enhance the quality, scope and nature of membership services offered by the Association to New York's franchised new car and truck dealers;

To foster a spirit of cooperation, general good fellowship and mutual understanding among members of the Association;

To consistently evaluate existing member services and aggressively explore new options in order to ensure that the Association continues to serve the essential business needs of automotive dealers;

To build upon the Association's reputation as one of New York's leading business advocacy organizations.



Insurance Programs:

Our **Group Insurance Trust (GIT)** offers members a plethora of insurance programs anchored by two statewide major medical plans through PPOs underwritten by GHI. In addition, the Trust offers:

- Two dental insurance plans: A statewide scheduled benefit dental plan, and a closed-panel dental center plan in the metropolitan New York area;
- Statutory disability insurance through the State Insurance Fund at very competitive prices;
- A pair of term life insurance programs with two different benefit schedules.

The **GIT** endorses three voluntary insurance programs paid for by employees:

- Portable whole life insurance
 - Short-term supplementary disability insurance
 - Long-term disability insurance
- AFLAC personal lifestyle protector cancer plan.

Should you have any questions, please call Renee Paigo at ext. 324.

NYSADA Member Hot Lines:

In an effort to advance the level of services to our membership, we are pleased to offer specialized advice from reputable established firms closely aligned with NYSADA dealing with the **legal, environmental** and **accounting** areas. There is no cost to dealer members for this service. You can speak with Ed Richardson (Staff Counsel) at ext. 210 or Peter Marthy (Programs Coordinator) at ext. 206.



NYSADA's **Safety Group 430** has been benefiting dealers for over 50 years as the largest, least expensive and most effective workers' compensation program for new car and truck dealers in New York State. Should you have any questions, please contact Dan West at ext. 302.